**William F. Lincoln**

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Claremont, CA 91711

**EDUCATION**

Ph.D., Economics, University of Michigan, 2012

 *Dissertation Chairs*: James Levinsohn and Andrei Levchenko

 *Dissertation Title*: Essays on Globalization and Firm Performance

 *Field Exams*: International Economics, Econometric Theory

M.A., Economics, University of Michigan, 2007

S.B., Mathematics, A.B., Economics, University of Chicago, 2003

**RESEARCH INTERESTS**

International Economics

Industrial Organization

**ACADEMIC EMPLOYMENT**

2019 – Present Associate Professor (with tenure), Claremont McKenna College

2015 – 2019 Assistant Professor, Claremont McKenna College

2012 – 2015 Assistant Professor, Johns Hopkins University, Paul H. Nitze School of

Advanced International Studies (SAIS)

**EDITORIAL WORK**

2020 – Present *IMF Economic Review*, Board of Editors

**REFEREED PUBLICATIONS**

“The Supply Side of Innovation: H-1B Visa Reforms and US Ethnic Invention” (with William Kerr), *Journal of Labor Economics*, 28:3 (2010), 473-508. *Lead article, H. Gregg Lewis Prize* for the best paper in the journal in the two calendar years 2010 and 2011.

“The Dynamics of Firm Lobbying” (with William Kerr and Prachi Mishra), *American Economic Journal: Economic Policy,* 6:4 (2014), 343-379*.*

“Skilled Immigration and the Employment Structures of U.S. Firms” (with Sari Kerr and William Kerr), *Journal of Labor Economics,* 33:2 (2015), 147-186.

“Pirate’s Treasure” (with Jenny Lin), *Journal of International Economics*, 109 (2017), 235-245.

“The Rise of Exporting By US Firms” (with Andrew McCallum), *European Economic Review*, 102 (2018), 280-297.

“The Great Recession and a Missing Generation of Exporters” (with Andrew McCallum and Michael Siemer), *IMF Economic Review*, 67:4 (2019), 703-745. Lead Article.

“Reproducibility in Management Science” (Milos Fišar et al.), *Management Science*, (forthcoming).

**BOOK CHAPTERS, BOOK REVIEWS, AND COMMENTS**

Review of Global Trade in Services: Fear, Facts, and Offshoring, by J. Bradford Jensen, *Journal of Economic Literature,* 50:2 (2012), 513–546.

“Firms and the Economics of High-Skilled Immigration” (with Sari Kerr and William Kerr), Innovation Policy and the Economy, Volume 15, Chicago, IL: University of Chicago Press, 2015, 524-525.

Comments published in Immigration Policy and the Search for Skilled Workers, National Academy of Sciences. Washington, DC: The National Academies Press, 2015, 92-95.

**WORKS IN PROGRESS**

“Import Variety and Intellectual Property Rights” (with Jenny Lin, revisions requested by *Economic Inquiry*)

“Exporting and Firm Stock Market Value” (with Yoonseok Lee)

“Capacity Utilization and Aggregate Productivity Growth” (with James Levinsohn)

**POPULAR WRITING**

“Immigrants and US Innovation” (with William Kerr), *VoxEU.org*, July 15, 2010.

“The Dynamics of Firm Lobbying” (with William Kerr and Prachi Mishra), *VoxEU.org*,

 November 22, 2011.

“Skilled Immigration and the Employment Structures of US Firms” (with Sari Kerr and

 William Kerr), *VoxEU.org*, March 16, 2014.

“Immigrants and US Businesses” (with Franny Lin), *thequib.org*, February 12, 2018.

“Intellectual Property Rights Affect the Pattern of Trade” (with Jenny Lin), *VoxEU.org*,

 July 6, 2018.

“Decomposing Globalization” (with Andrew McCallum), *VoxEU.org*, July 10, 2018.

**HONORS AND AWARDS**

2018 Ranked #8 on the list of top economists who obtained their Ph.D. in 2012

 worldwide by IDEAS

2017-2021 Financial Economics Institute Grant

2016-2022 Lowe Institute of Political Economy Grant

2015, 2020 Center for Innovation and Entrepreneurship Grant

2015 Janet Yellen and the entire Board of Governors of the Federal Reserve

 formally briefed on the paper “The Rise of Exporting By US Firms”

2014 Ranked #38 on the list of top young economists worldwide 5 years after

 their first publication by IDEAS

2014 NBER Innovation Policy Grant

2013 Cited in the Economic Report of the President of the United States

2012 H. Gregg Lewis Prize, best paper in the *Journal of Labor Economics* in the two

 calendar years 2010 and 2011

2010 One Term Fellowship, Rackham Graduate School, University of Michigan

2005 Fellowship, Rackham Graduate School, University of Michigan

2003 Graduated with Honors, University of Chicago

2003 Sigma Xi, Department of Mathematics, University of Chicago

2002-2003 Kersten Scholar, University of Chicago

1999-2003 Dean’s List, University of Chicago

**PRIOR PROFESSIONAL EXPERIENCE**

2004-2005, 2007 Research Assistant for Professor Jonathan Gruber,MIT

2003-2004 Associate Economist, Federal Reserve Bank of Chicago

2001-2003 Research Assistant for Professor James Heckman, University of Chicago

**MEDIA CITATIONS**

CNN’s Lou Dobbs Tonight, the Economics Focus page of The Economist, PBS, National Public Radio, New York Times, BusinessWeek, India Times, International Herald Tribune, El País, The Seattle Times, Inc. Magazine, msnbc.com.

**TEACHING EXPERIENCE**

Claremont McKenna College:

 Econometrics, B.A.

 Intermediate Microeconomics, B.A.

 International Economics, B.A.

 Seminar in Research Methods, B.A.

Johns Hopkins SAIS:

 Microeconomics, M.A.

 Accelerated Microeconomics, M.A.

 Advanced Math Econometrics, M.A.

 Quantitative Economics II, M.A.

University of Michigan:

 Government Regulation of Industry (B.A., Teaching Assistant)

 Econometric Analysis II (Ph.D., Teaching Assistant)

**PRESENTATIONS**

Baylor University RAND Corporation

Claremont McKenna College Rocky Mountain Empirical Trade Conference

CAED Conference Seoul National University

Econometric Society Meetings Singapore Management University

EIIT Conference Sogang University

Federal Reserve Bank of Chicago Southern Economic Association Meetings

Federal Reserve Bank of Dallas University of British Columbia

Federal Reserve Board of Governors University of California-Davis

Federal Statistical RDC Conference University of California-Irvine

George Washington University University of California-Merced

George Mason University University of California-Santa Cruz

Georgetown University University of Miami

Georgia Institute of Technology University of Michigan

Grinnell College University of San Diego

Hanyang University University of Southern California

International Monetary Fund University of Texas-Austin

Johns Hopkins SAIS University of Utah

KAIST US Census Bureau

KIEP US International Trade Commission

Korea Intnl. Economic Association US Patent and Trademark Office

Korea University Washington Area Intnl. Trade Symposium

Kyung Hee University WEAI Meetings

Midwest International Trade Meetings Wharton

MIT Sloan School of Management World Bank

NBER IIT Meetings Yonsei University

The Pennsylvania State University

**PROFESSIONAL SERVICE**

Member, H. Gregg Lewis Prize Committee, *Journal of Labor Economics*, 2014

Referee for*:*

 American Economic Review (3)

 Canadian Journal of Economics

 CESifo Economic Studies (2)

 Contemporary Economic Policy (2)

 Economic Inquiry

 European Economic Review (3)

 Hong Kong Research Council

 IMF Economic Review

 Immigration

 Industrial and Labor Relations Review

 Industrial Relations

 International Economic Review

 International Migration

 Journal of Business Economics and Management (2)

 Journal of Business Venturing

 Journal of Comparative Economics

 Journal of the European Economic Association (2)

 Journal of Economic Behavior and Organization (4)

 Journal of Economic Dynamics and Control

 Journal of Economic Geography (5)

 Journal of Economic Literature

 Journal of Development Economics

 Journal of the European Economic Association

 Journal of Human Capital

 Journal of Human Resources (3)

 Journal of International Economics (2)

 Journal of Labor Economics (7)

 Journal of Population Economics

 Journal of Regional Science

 Management Science (5)

 Migration Studies

 National Science Foundation

 Laws

 Labour Economics (2)

 Population Research and Policy Review

 Review of Economic Analysis

 Review of Economics and Statistics (2)

 Review of International Economics

 Quarterly Journal of Economics (2)

 Scottish Journal of Political Economy

 Swiss National Science Foundation

 University of Chicago Press

**PERSONAL**

U.S. citizen, married, children Benjamin (2015), Samuel (2018), and Maria Abigail (2020)

**REFERENCES**

James Levinsohn Andrei Levchenko

Yale School of Management Department of Economics

Yale University University of Michigan

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